DNB MET

- «Godt verktøy er halve jobben!»



Fredrik Aase

Fakta om valutamarkedet

- Valutamarkedet er verdens mest likvide marked!
- Gjennomsnittlig omsettning i valutamarkedet er estimert til å være ca. $4 trillioner pr. dag.
- Mellom 70% til 90% av alle valutahandler er spekulasjon

Rank	Currency	ISO 4217 code (Symbol)	% daily share (April 2013)
1	United States dollar	USD ($)	87.0%
2	Euro	EUR (€)	33.4%
3	Japanese yen	JPY (¥)	23.0%
4	Pound sterling	GBP (£)	11.8%
5	Australian dollar	AUD ($)	8.6%
6	Swiss franc	CHF (Fr)	5.2%
7	Canadian dollar	CAD ($)	4.6%
8	Mexican peso	MXN ($)	2.5%
9	Chinese yuan	CNY (¥)	2.2%
10	New Zealand dollar	NZD ($)	2.0%
11	Swedish krona	SEK (kr)	1.8%
12	Russian ruble	RUB (⊏)	1.6%
13	Hong Kong dollar	HKD ($)	1.4%
14	Singapore dollar	SGD ($)	1.4%
15	Turkish lira	TRY (₺)	1.3%
		Other	12.2%
		Total[72]	**200%**

Top 10 currency traders [63]

% of overall volume, May 2013

Rank	Name	Market share
1	Deutsche Bank	15.18%
2	Citi	14.90%
3	Barclays Investment Bank	10.24%
4	UBS AG	10.11%
5	HSBC	6.93%
6	JPMorgan	6.07%
7	Royal Bank of Scotland	5.62%
8	Credit Suisse	3.70%
9	Morgan Stanley	3.15%
10	Bank of America Merrill Lynch	3.08%

Source: Bank for International Settlements

Hva slags risiko løper egentlig din bedrift?

- Du mottar en faktura på $100.000 med forfall om 30 dager.
- Hva gjør **du**?

- Venter til forfall og betaler rett fra NOK-konto?
- Kjøper EUR rett før forfall og betaler fra EUR konto?
- Sikrer hele/deler av EUR beløpet så fort du mottar fakturaen?
- Det finnes ingen fasit!

USDNOK 2014



1,- = 100.000,- i forskjell på samme faktura (17%)

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EURNOK – 15.-19. September 2014 (1 uke).



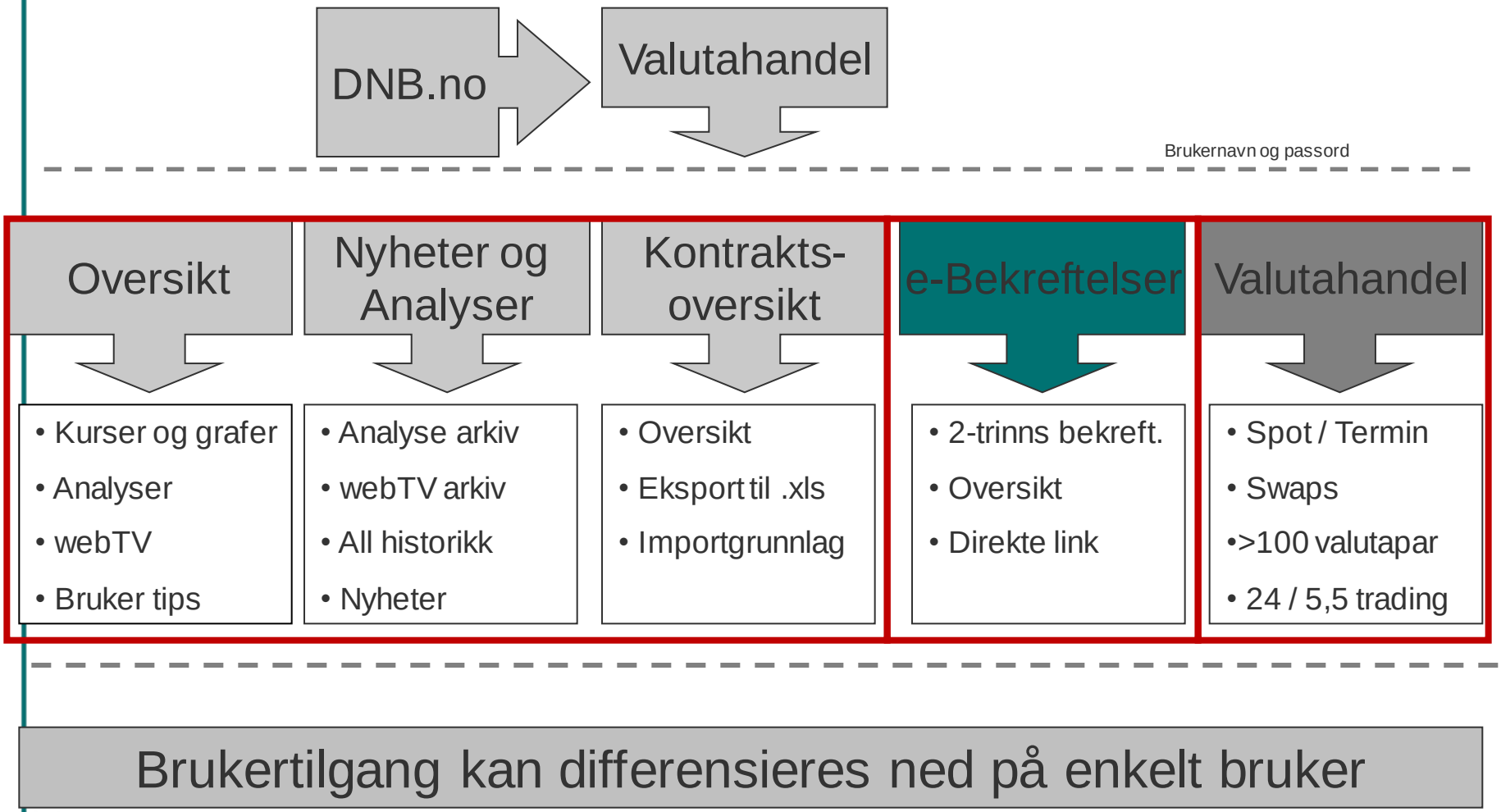
USDNOK, 100.000 USD, 6,45 -> 645.000 NOK

USDNOK, 100.000 USD, 6,32 -> 632.000 NOK

Differanse = +/-13.000 NOK

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DNB MET - struktur og innlogging

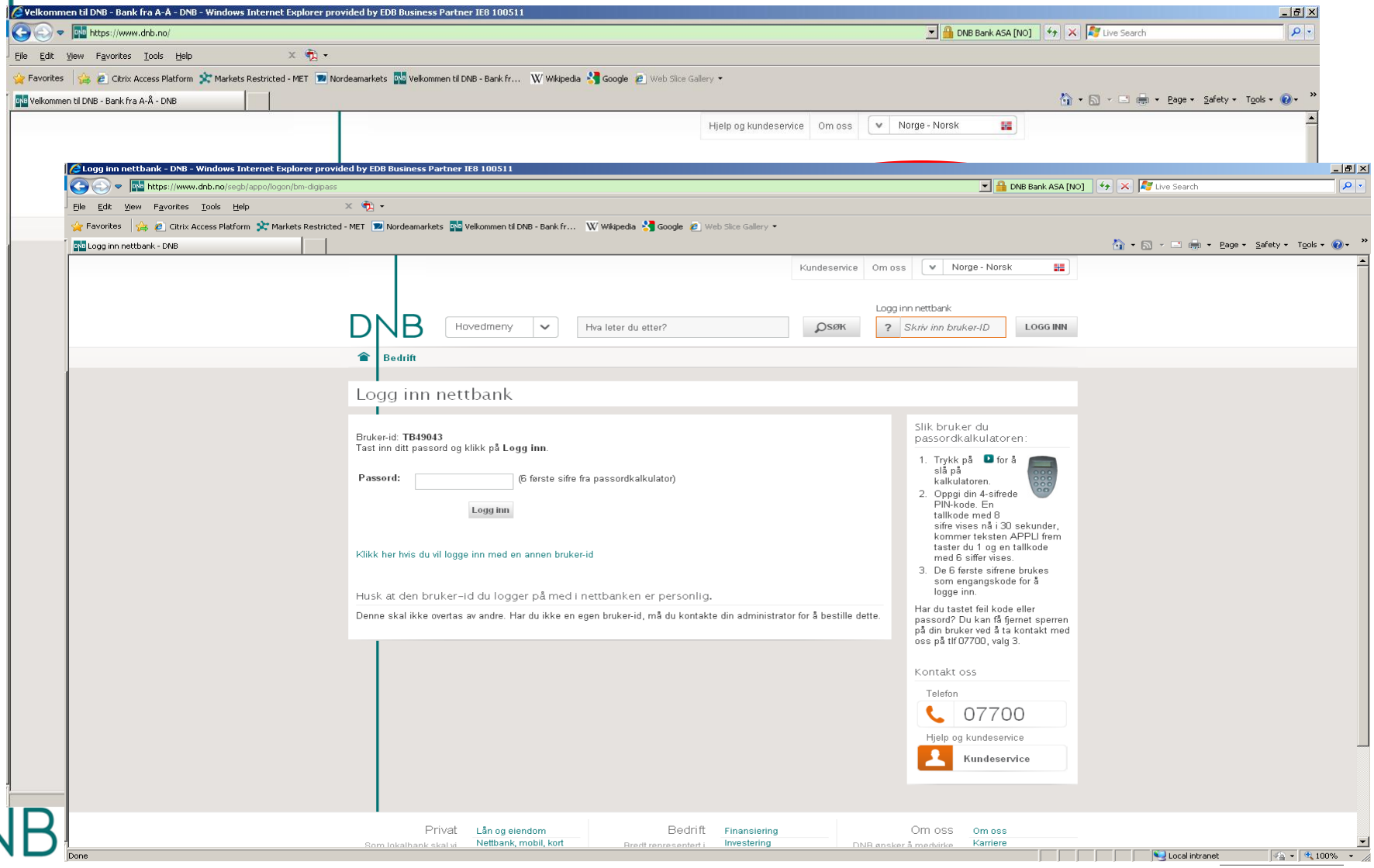


Brukertilgang kan differensieres ned på enkelt bruker

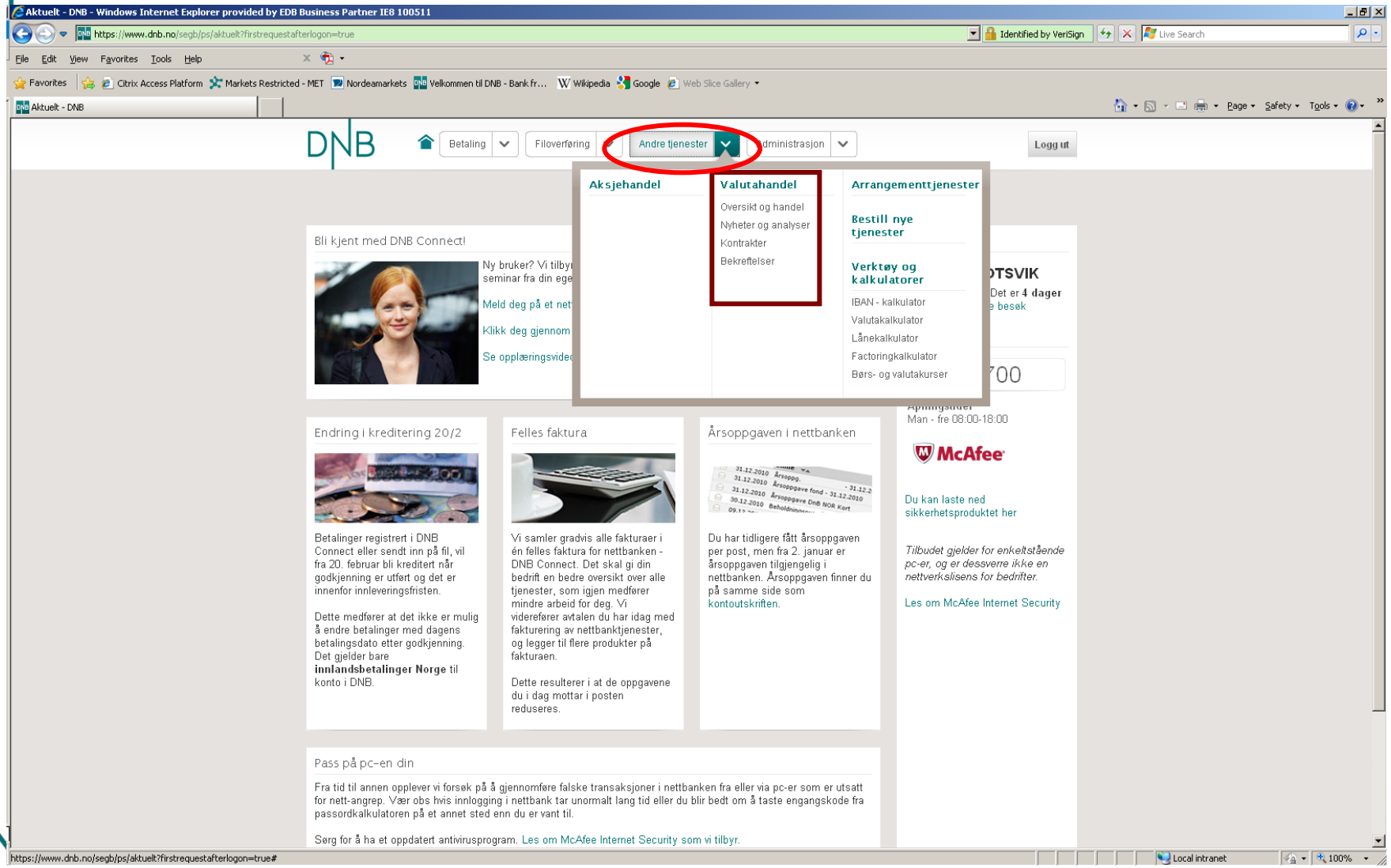
Modul

DNB MARKETS

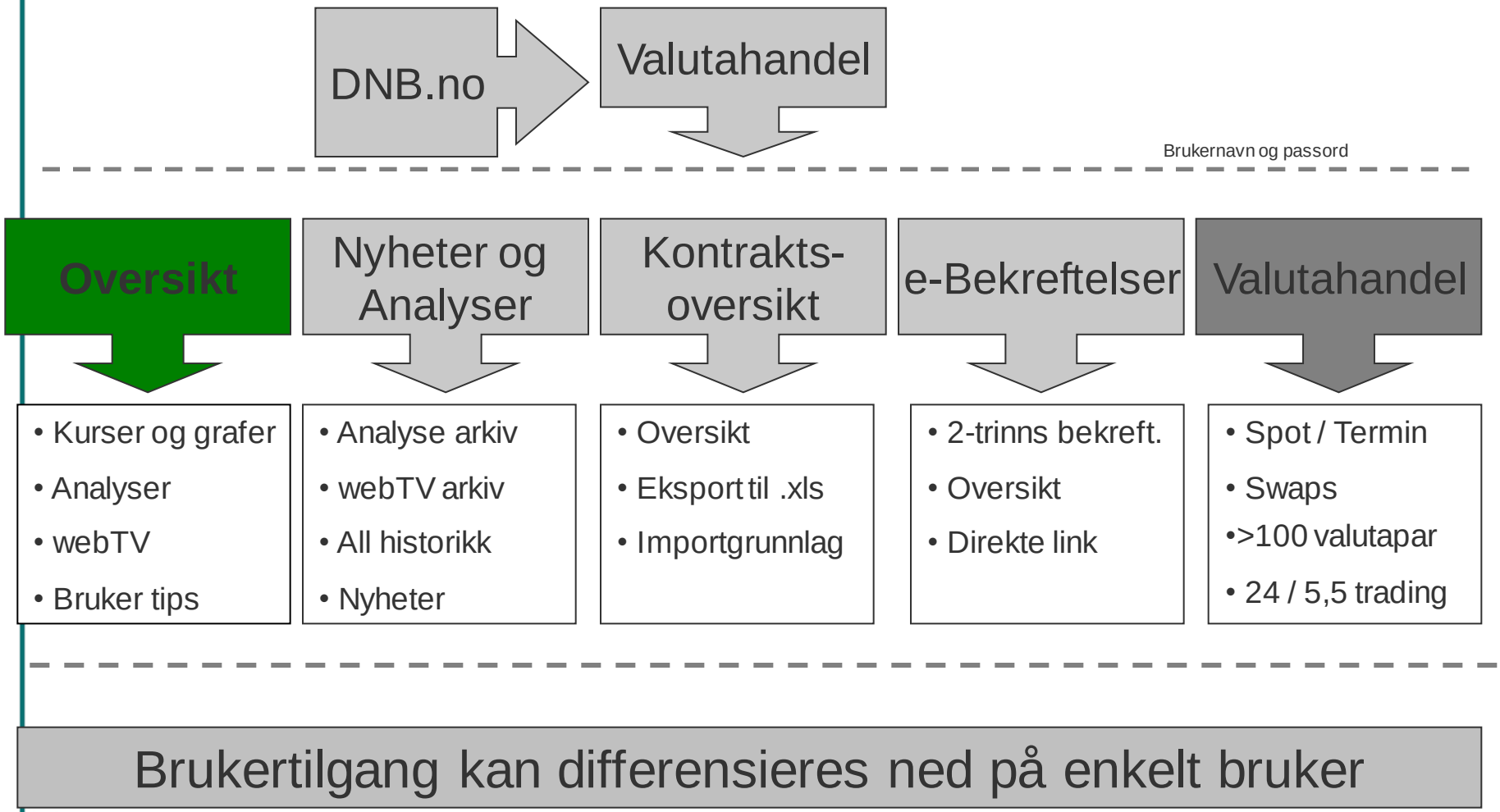
Enkel pålogging via nettbanken



Alle tjenester samlet på ett sted - nettbanken



DNB MET - struktur



Modul

DNB MARKETS

Oversikt – Markedskurser, valuta, renter og råvarer

Start valutahandel

Markedsoversikt | Nyheter og analyser | Kontrakter | Bekreftelser

EUR/NOK	USD/NOK	EUR/USD	SEK/NOK	GBP/NOK	NIBOR 3M	EURIBOR 3M	OSEBX	Brent Oil
7,8928	5,9683	1,3224	0,9092	9,2442	1,6800	0,2140	473,55	102,69

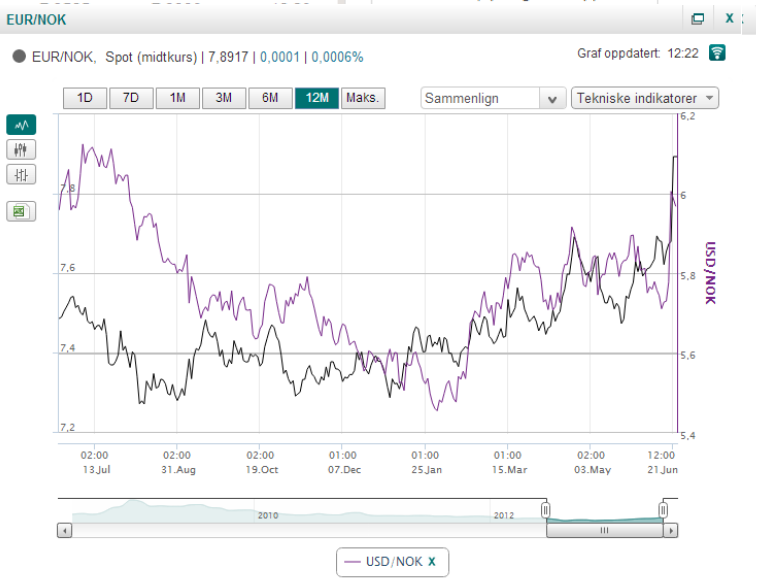
Valuta | Renter | Indekser | Råvarer

Spot (midtkurs) | Termin (midtkurs)

Valutapar	Hovedvalutaer	Siste	+/-	%	Høy	Lav	Tid
EUR/NOK	Euro / Norske Kroner	7,8928	-0,0003	-0,0038%			
USD/NOK	US Dollar / Norske Kroner	5,9683	-0,0005	-0,0084%			
SEK/NOK	Svenske Kroner / Norske Kroner	0,9092	0,0000	-0,0011%			
DKK/NOK	Danske Kroner / Norske Kroner	1,0582	-0,0001	-0,0142%			
EUR/USD	Euro / US Dollar	1,3224	0,0001	0,0076%			
GBP/NOK	Britisk Pund / Norske Kroner	9,2442	-0,0011	-0,0121%			
CHF/NOK	Sveitsisk Franc / Norske Kroner	6,4345	-0,0012	-0,0191%			
JPY/NOK	Japanske Yen / Norske Kroner	0,0612	0,0000	-0,0169%			
GBP/USD	Britisk Pund / US Dollar	1,5488	0,0000	-0,0032%			
USD/JPY	US Dollar / Japanske Yen	97,5600	0,0100	0,0102%			
AUD/NOK	Australske Dollar / Norske Kroner	5,5161	0,0012	0,0218%			
AUD/USD	Australske Dollar / US Dollar	0,9241	-0,0001	-0,0108%			
EUR/SEK	Euro / Svenske Kroner	8,6805	-0,0005	-0,0058%			
EUR/DKK	Euro / Danske Kroner	7,4587	0,0001	0,0013%			
USD/DKK	US Dollar / Danske Kroner	5,6401	-0,0004	-0,0071%			
USD/SEK	US Dollar / Svenske Kroner	6,5640	-0,0008	-0,0122%			
GBP/DKK	Britisk Pund / Danske Kroner	8,7351	-0,0006	-0,0069%			
GBP/SEK	Britisk Pund / Svenske Kroner	10,1668	0,0008	0,0079%			

Kontakt oss

Hvis du har spørsmål kan du kontakte oss på **telefon: 22 01 78 01** (åpningstid support:



Finansiell kalender

Tid	Beskrivelse	Valutakode	Siste	Forrige	Konsensus
21.06.2013 10:00	Marshall Islands-ECB c/a - Current account sa, EUR	EUR	19,4533 mrd EUR	25,8662 mrd EUR	14,2 mrd EUR
21.06.2013 10:00	Marshall Islands-ECB c/a - Current account nsa,EUR	EUR	15,334 mrd EUR	24,8537 mrd EUR	12,6 mrd EUR
21.06.2013 10:00	Marshall Islands-ECB c/a - Net investment flow,EUR	EUR	-9,2647 mrd EUR	-7,8612 mrd EUR	-
21.06.2013 10:00	Italy-Wage inflation - Wage inflation yy	EUR	1,3659%	1,3659%	-
21.06.2013 10:00	Italy-Wage inflation - Wage inflation mm	EUR	0,0%	0,2896%	-
21.06.2013 10:30	Britain-Public Sector Borrowing (May) - PSNB-ex fin int	GBP	-8,77 mrd GBP	-4,86 mrd GBP	12,6 mrd GBP
21.06.2013 14:30	Canadian May Inflation data - CPI BoC core yy	CAD	-	1,086%	1,2%

DN MARKETS

Oversikt – Siste nyheter fra Reuters og DNB Analyser.

GBP/SEK	Britisk Pund / Svenske Kroner	10,1660	0,0008	0,0079%	10,2488	10,1366	12:21

18 i listen

Valutahandel må du lage et oppsett. Du kan senere lage flere oppsett. F.eks kan du ha ett oppsett med valutaer nominert mot NOK, et mot USD og ett med de valutaparene du følger mest.

Finansiell kalender

Filtrer liste

Tid	Beskrivelse	Valutakode	Siste	Forrige	Konsensus
21.06.2013 10:00	Marshall Islands-ECB c/a - Net investment flow,EUR	EUR	-9,2647 mrd EUR	-7,8612 mrd EUR	-
21.06.2013 10:00	Italy-Wage inflation - Wage inflation yy	EUR	1,3659%	1,3659%	-
21.06.2013 10:00	Italy-Wage inflation - Wage inflation mm	EUR	0,0%	0,2896%	-
21.06.2013 10:30	Britain-Public Sector Borrowing (May) - PSNB-ex fin int	GBP	-8,77 mrd GBP	-4,86 mrd GBP	12,6 mrd GBP
21.06.2013 14:30	Canadian May Inflation data - CPI BoC core yy	CAD	-	1,086%	1,2%
21.06.2013 14:30	Canadian May Inflation data - CPI BoC core mm	CAD	-	0,0827%	0,3%
21.06.2013 14:30	Canadian May Inflation data - CPI inflation mm	CAD	-	-0,1627%	0,4%
21.06.2013 14:30	Canadian May Inflation data - CPI inflation yy	CAD	-	0,4092%	0,9%
21.06.2013 14:30	Retail trade April 2013 - Retail sales ex-autos mm	CAD	-	-0,1567%	-0,1%
21.06.2013 14:30	Retail trade April 2013 - Retail sales mm	CAD	-	0,0359%	0,3%
21.06.2013 16:30	United States-ECRI weekly - ECRI weekly index	USD	-	130,6592	-

Listen ble sist oppdatert: 12:23:33 *Viser treff for periode: Neste 7 dager, land: Alle* *156 i listen*

Nyhetsoversikt

Nyheter | Analyser | WebTV

Rentesikring



Vi gir deg her noen tips om hvordan du kan sikre din bedrift mot uforutsette hendelser i rentemarkedet, både om du er investor eller låntaker.

Det er utviklet en rekke finansielle instrumenter til bruk i styring av renterisiko. Formålet med bruken kan

Les hele saken...

01

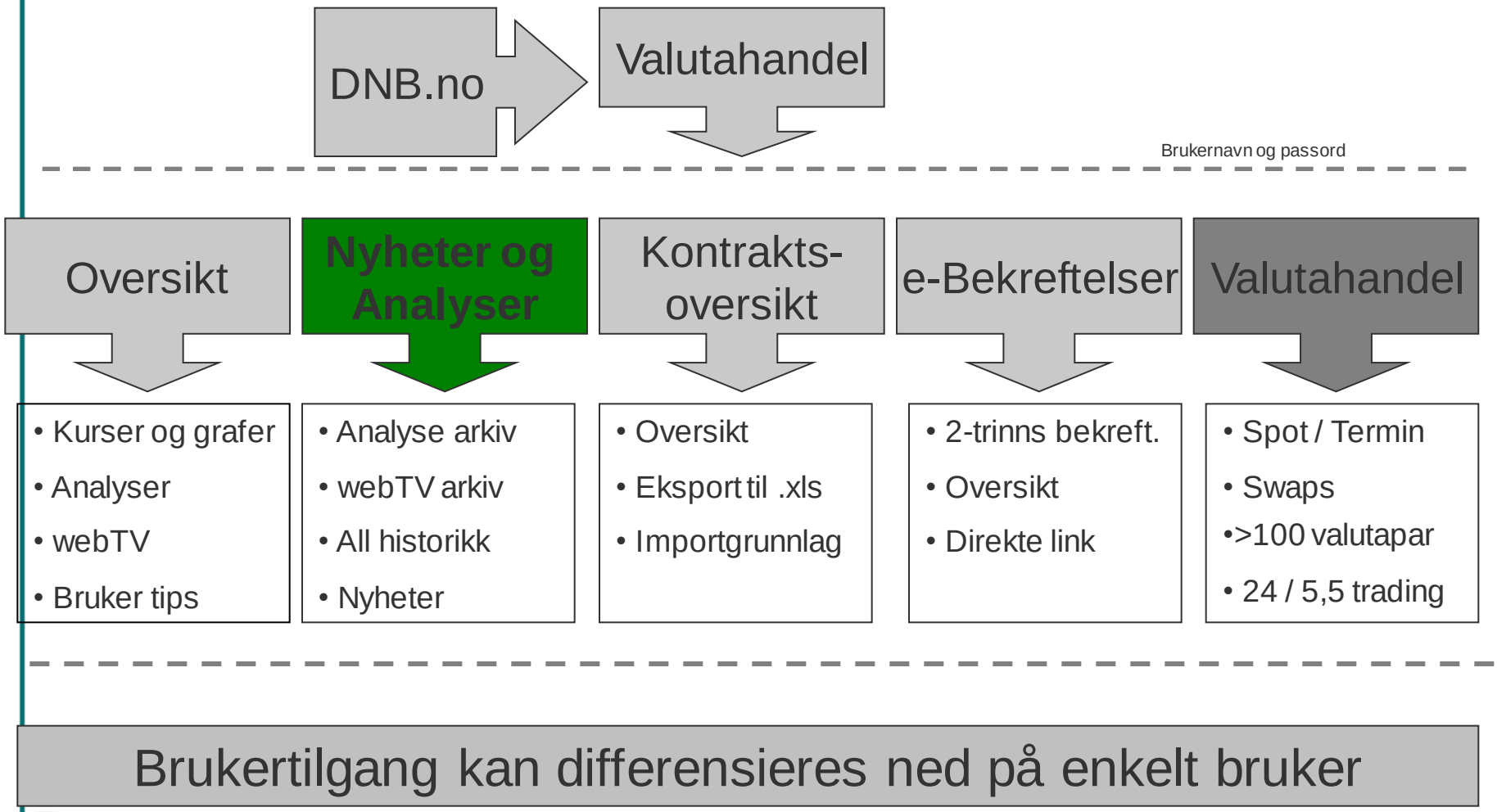
Siste nyheter fra DNB Markets

20/06 Kort kommentar: Uendret rente, men nedjustert rentebane
18/06 Kort kommentar: Oljeinvesteringene øker videre, men veksttakten avtar
10/06 Kort kommentar: Inflasjonen holder seg høyere enn Norges Banks anslag
31/05 Kort kommentar til dagens norske makrotall

Markedsnyheter

12:12 GLOBAL MARKETS-Shares, bonds steady after Fed-driven selloff
12:00 Irish residential mortgage arrears rise to 12.3 pct in Q1
11:50 Reuters Insider - John Boehner addresses manufacturing summit
11:22 EURO GOVT-Euro zone debt broadly stabilises after Fed-led sell-off
11:18 Italy economy seen shrinking at slower pace in Q2-central bank
11:10 OECD's Padoan says European banking union not making progress
10:51 BREAKINGVIEWS-Germany removes one barrier to EU banking union
10:47 UPDATE 1-EU to decide who pays when banks fail
10:30 Swiss tax windfall boosts UK public finances in May
10:30 TABLE-UK May public finances show lower than expected borrowing

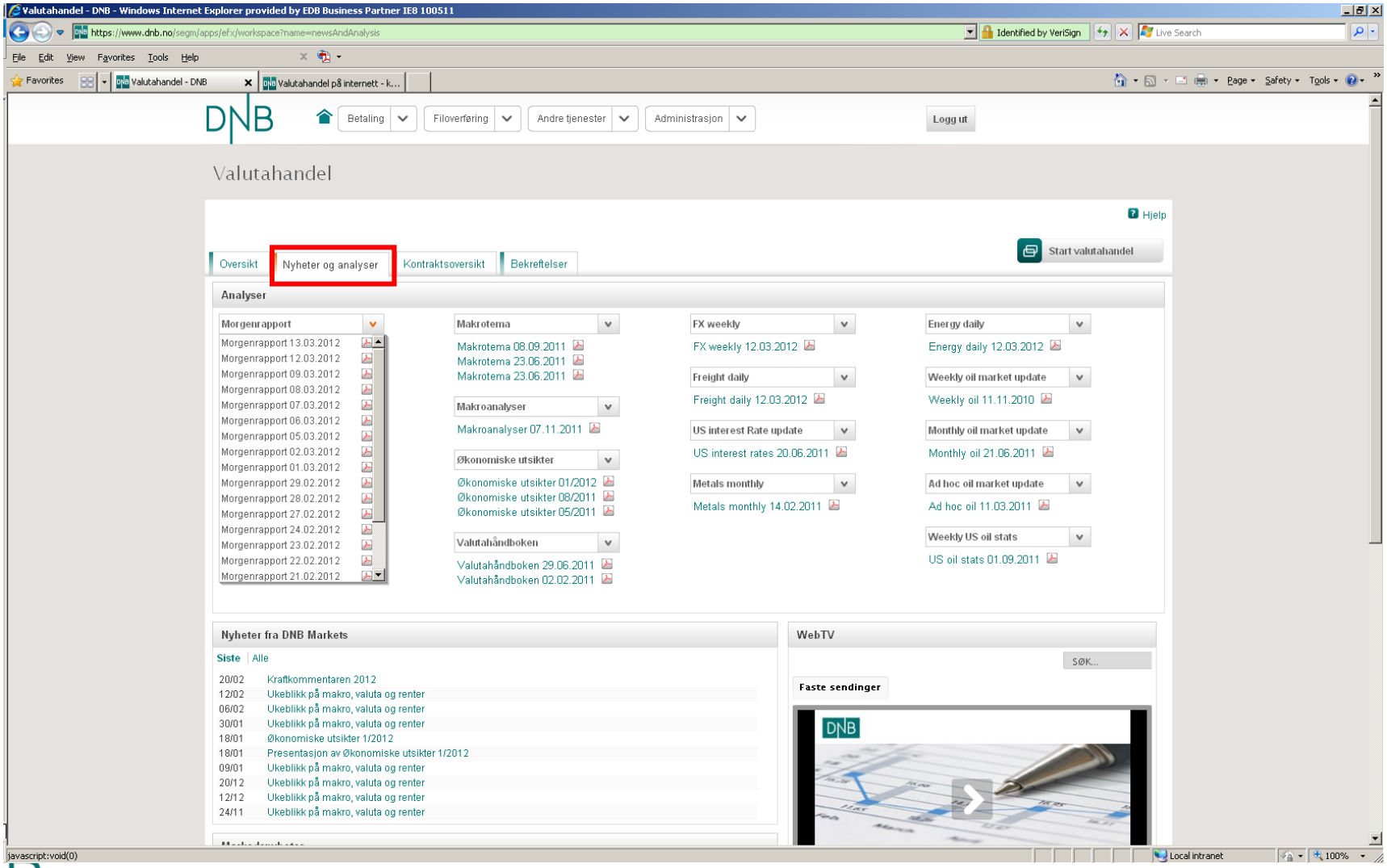
DNB MET - struktur



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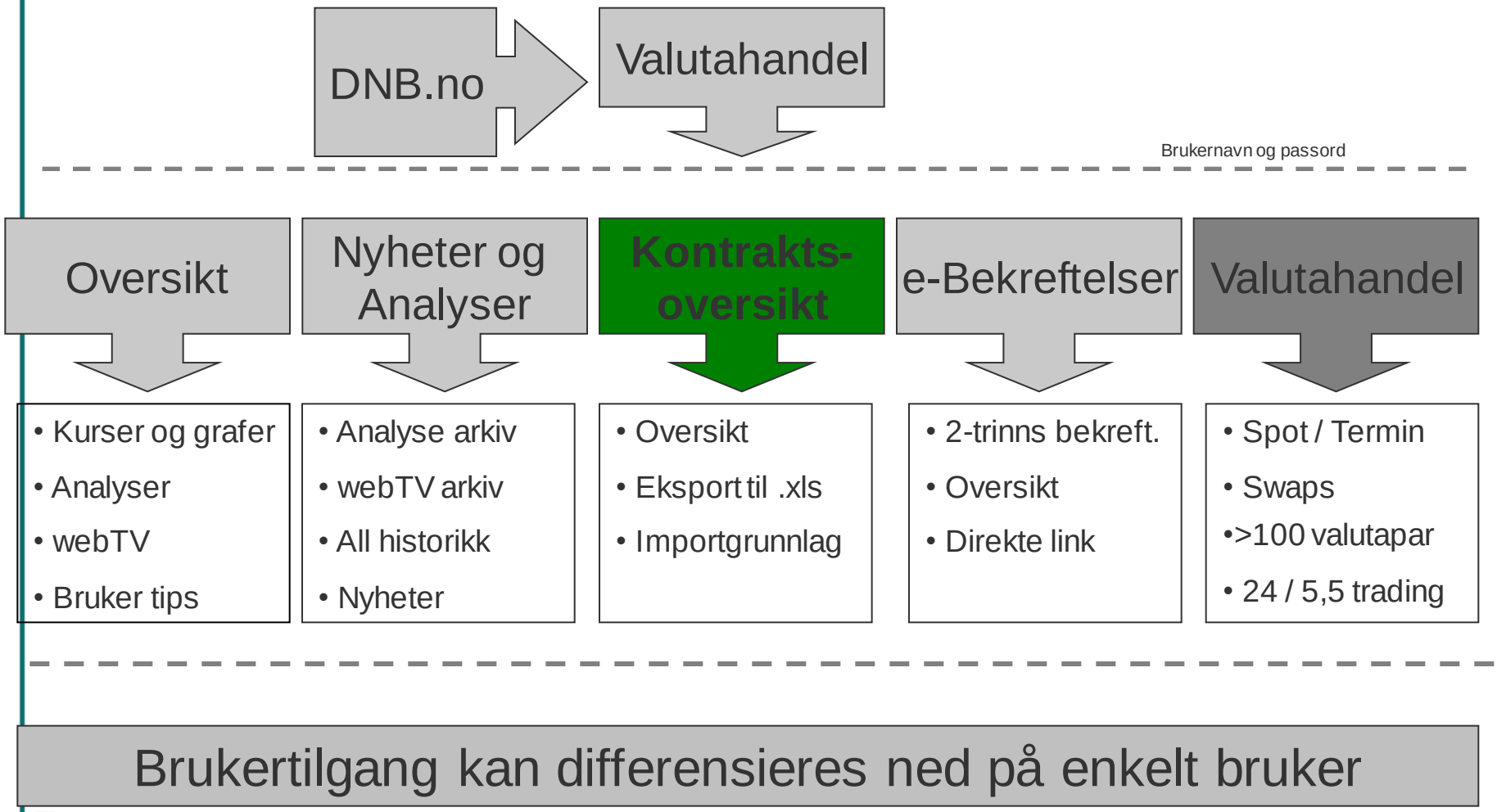
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Nyheter og analyser – Full historikk



DNB MARKETS

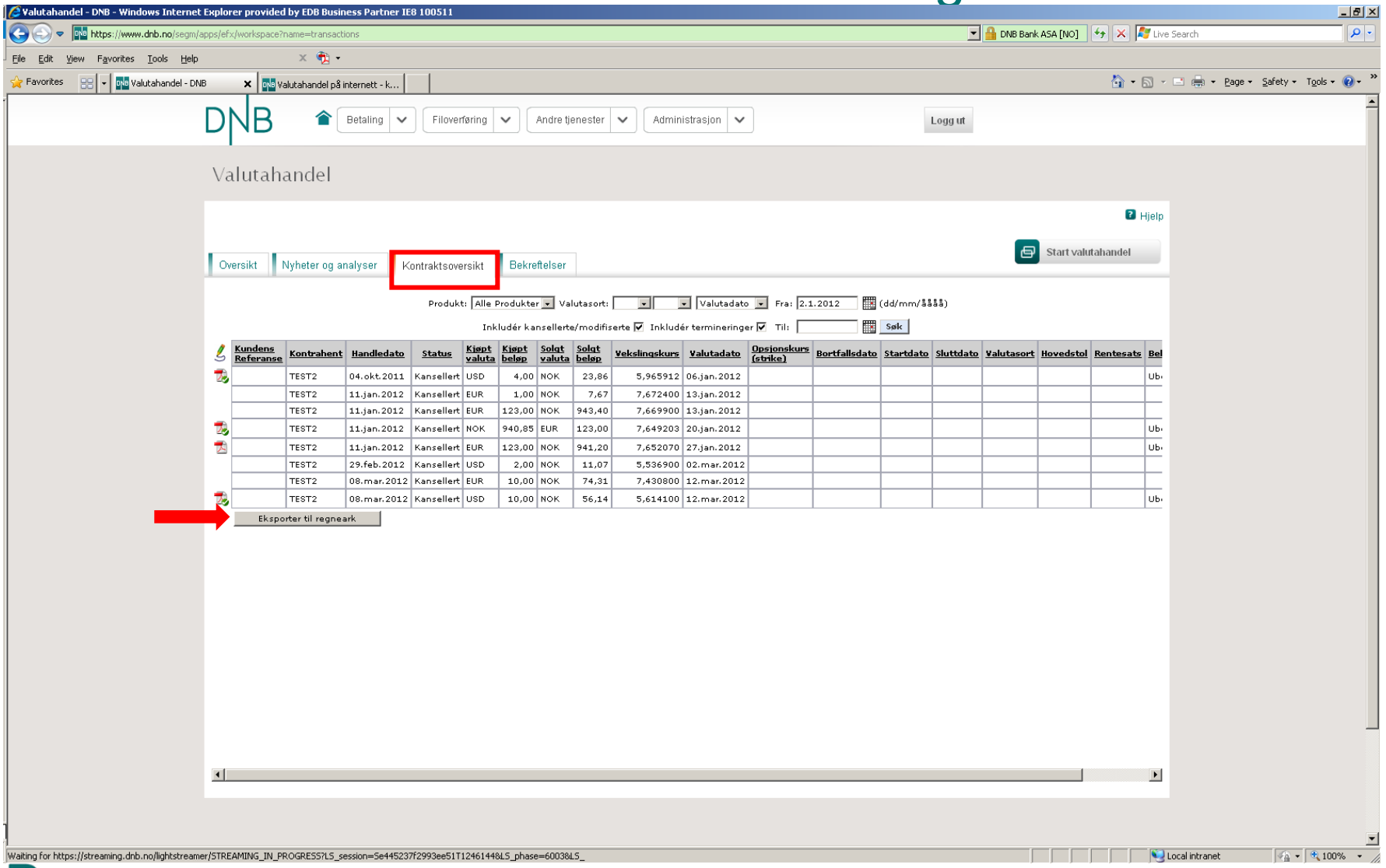
DNB MET - struktur



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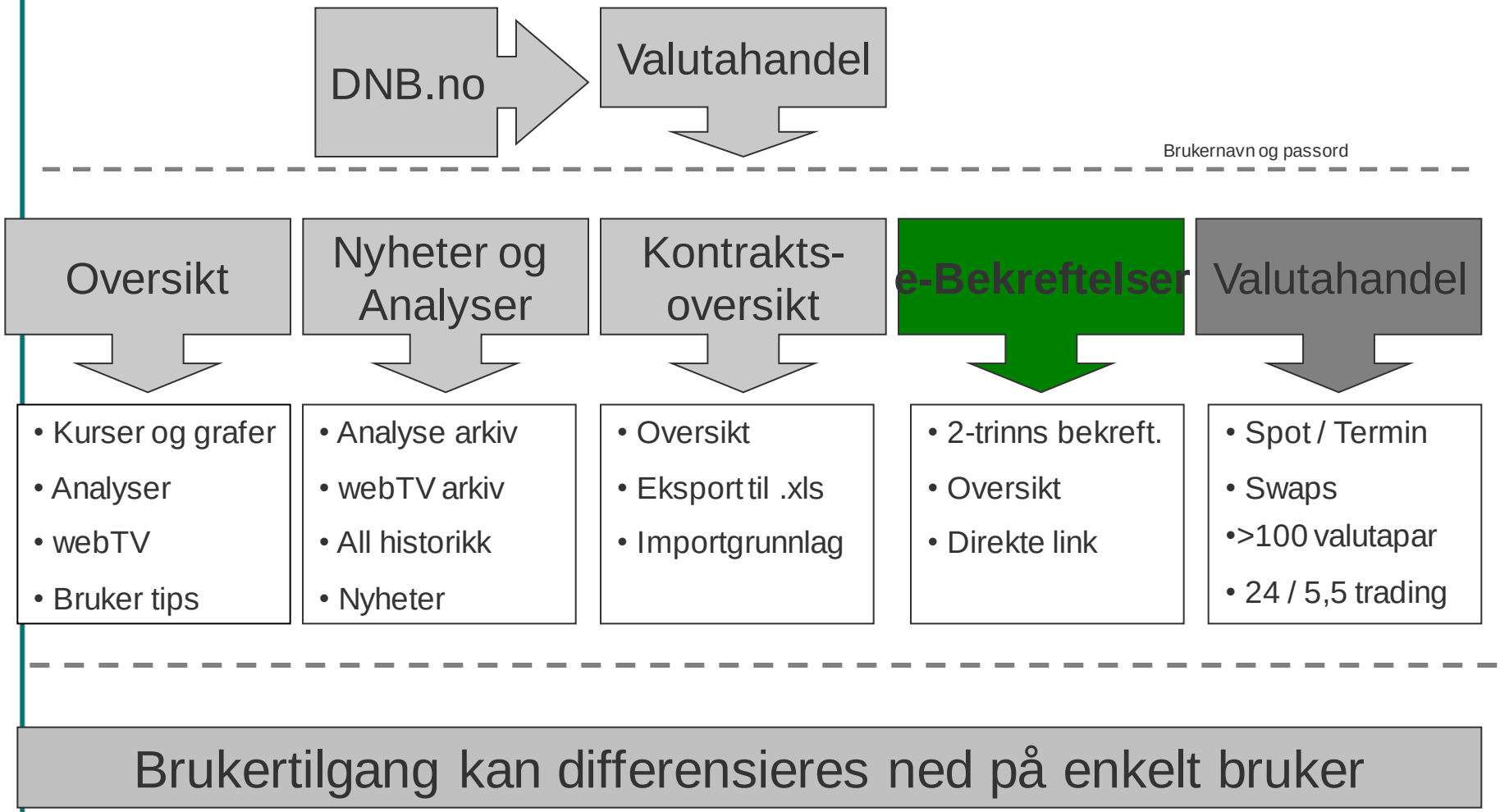
DNB MARKETS

Kontraktsoversikt – både telefon og e-handler



Kundens Referanse	Kontrahent	Handledato	Status	Kjøpt valuta	Kjøpt beløp	Solgt valuta	Solgt beløp	Vekslingskurs	Valutadato	Opsjonskurs (strike)	Bortfallsdato	Startdato	Sluttdato	Valutasort	Hovedstol	Rentesats	Bel
	TEST2	04.okt.2011	Kansellert	USD	4,00	NOK	23,86	5,965912	06.jan.2012								Ub
	TEST2	11.jan.2012	Kansellert	EUR	1,00	NOK	7,67	7,672400	13.jan.2012								
	TEST2	11.jan.2012	Kansellert	EUR	123,00	NOK	943,40	7,669900	13.jan.2012								
	TEST2	11.jan.2012	Kansellert	NOK	940,85	EUR	123,00	7,649203	20.jan.2012								Ub
	TEST2	11.jan.2012	Kansellert	EUR	123,00	NOK	941,20	7,652070	27.jan.2012								Ub
	TEST2	29.feb.2012	Kansellert	USD	2,00	NOK	11,07	5,536900	02.mar.2012								
	TEST2	08.mar.2012	Kansellert	EUR	10,00	NOK	74,31	7,430800	12.mar.2012								
	TEST2	08.mar.2012	Kansellert	USD	10,00	NOK	56,14	5,614100	12.mar.2012								Ub

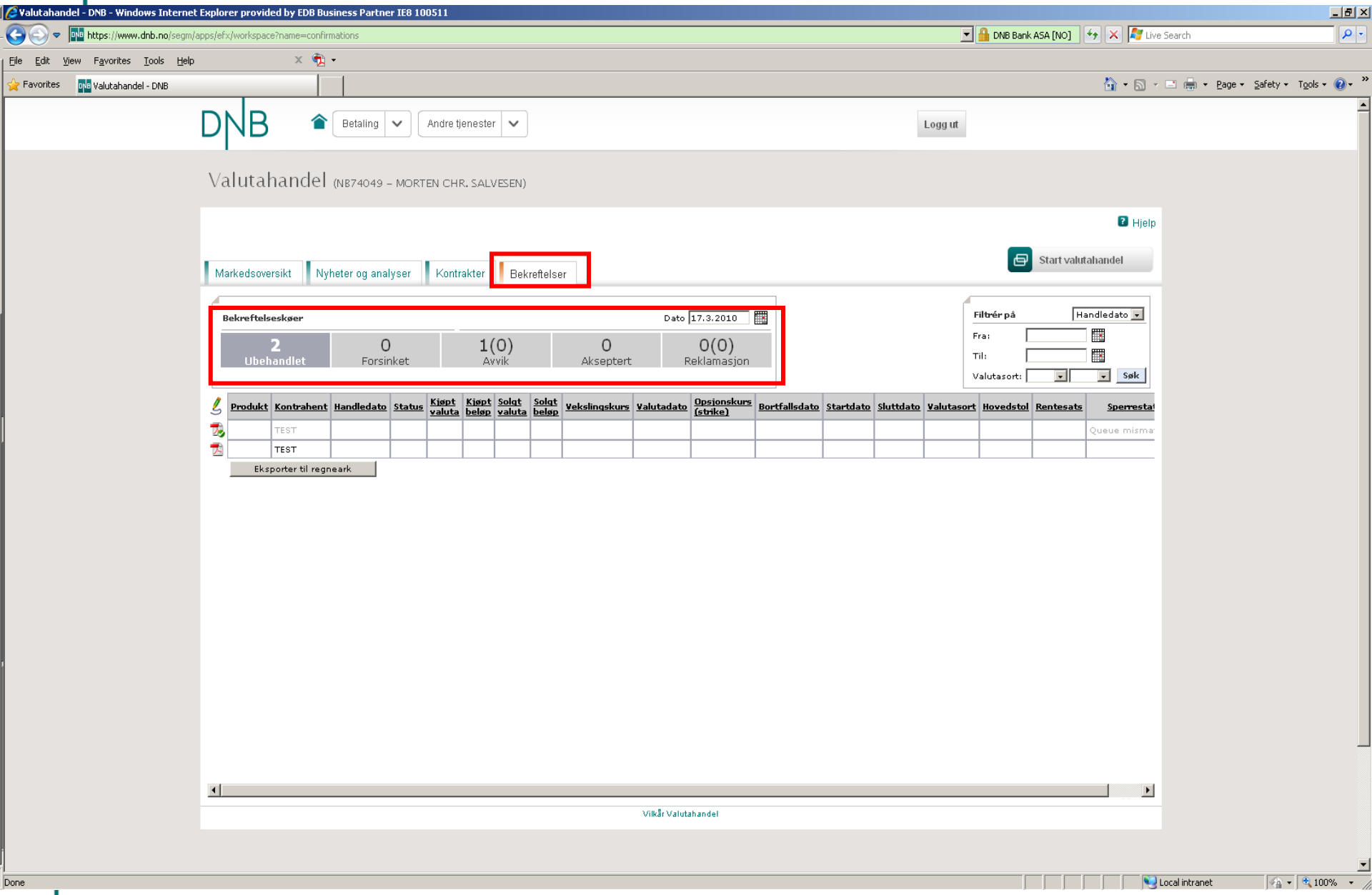
DNB MET - struktur



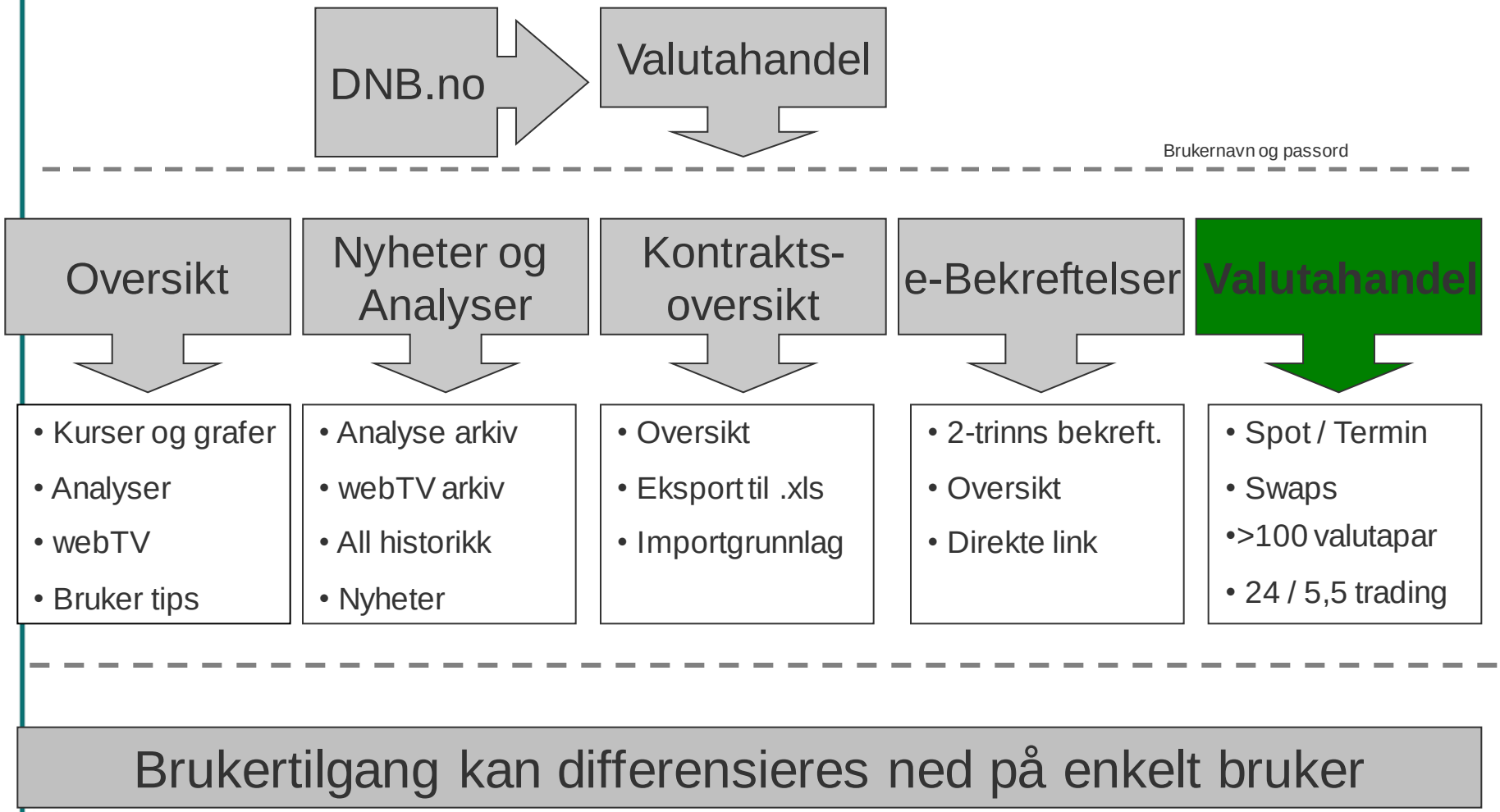
Modul

DNB MARKETS

e-Bekreftelser



DNB MET - struktur



Modul

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«Start valutahandel» på internett



Markedsoversikt | Nyheter og analyser | Kontrakter | Bekreftelser

EUR/NOK	USD/NOK	EUR/USD	SEK/NOK	GBP/NOK	NIBOR 3M	EURIBOR 3M	OSEBX	Brent Oil
7,8928	5,9683	1,3224	0,9092	9,2442	1,6800	0,2140	473,55	102,69

Valuta | Renter | Indekser | Råvarer

Spot (midtkurs) | Termin (midtkurs)

Valutapar	Hovedvalutaer	Siste	+/-	%	Høy	Lav	Tid
EUR/NOK	Euro / Norske Kroner	7,8928	-0,0003	-0,0038%	7,9525	7,8880	12:20
USD/NOK	US Dollar / Norske Kroner	5,9683	-0,0005	-0,0084%	6,0132	5,9637	12:20
SEK/NOK	Svenske Kroner / Norske Kroner	0,9092	0,0000	-0,0011%	0,9156	0,9053	12:20
DKK/NOK	Danske Kroner / Norske Kroner	1,0582	-0,0001	-0,0142%	1,0657	1,0577	12:20
EUR/USD	Euro / US Dollar	1,3224	0,0001	0,0076%	1,3254	1,3203	12:20
GBP/NOK	Britisk Pund / Norske Kroner	9,2442	-0,0011	-0,0121%	9,3208	9,2321	12:20
CHF/NOK	Sveitsisk Franc / Norske Kroner	6,4345	-0,0012	-0,0191%	6,4867	6,4223	12:20
JPY/NOK	Japanske Yen / Norske Kroner	0,0612	0,0000	-0,0169%	0,0619	0,0608	12:20
GBP/USD	Britisk Pund / US Dollar	1,5488	0,0000	-0,0032%	1,5531	1,5473	12:20
USD/JPY	US Dollar / Japanske Yen	97,5600	0,0100	0,0102%	98,1300	96,8650	12:20
AUD/NOK	Australske Dollar / Norske Kroner	5,5161	0,0012	0,0218%	5,5444	5,5019	12:20
AUD/USD	Australske Dollar / US Dollar	0,9241	-0,0001	-0,0108%	0,9261	0,9190	12:20
EUR/SEK	Euro / Svenske Kroner	8,6805	-0,0005	-0,0058%	8,7490	8,6622	12:20
EUR/DKK	Euro / Danske Kroner	7,4587	0,0001	0,0013%	7,4598	7,4578	12:20
USD/DKK	US Dollar / Danske Kroner	5,6401	-0,0004	-0,0071%	5,6492	5,6277	12:20
USD/SEK	US Dollar / Svenske Kroner	6,5640	-0,0008	-0,0122%	6,6179	6,5396	12:20
GBP/DKK	Britisk Pund / Danske Kroner	8,7351	-0,0006	-0,0069%	8,7543	8,7259	12:20
GBP/SEK	Britisk Pund / Svenske Kroner	10,1668	0,0008	0,0079%	10,2488	10,1366	12:20

18 i listen

Kontakt oss

Hvis du har spørsmål kan du kontakte oss på **telefon: 22 01 78 01** (åpningstid support: 08:00-17:00)

Viktig informasjon

Nyttig informasjon:
- Quickstart-guide
- Brukerveiledning

Nyttige lenker:
- Dagens valutakursliste
- Dagens valutakursliste .csv-fil
- Dagens valutakursliste .xml-fil

Tips

Oppsett av valutapar:
Første gang du starter Valutahandel må du lage et oppsett. Du kan senere lage flere oppsett. F.eks kan du ha ett oppsett med valutaer nominert mot NOK, et mot USD og ett med de valutaparene du følger mest.

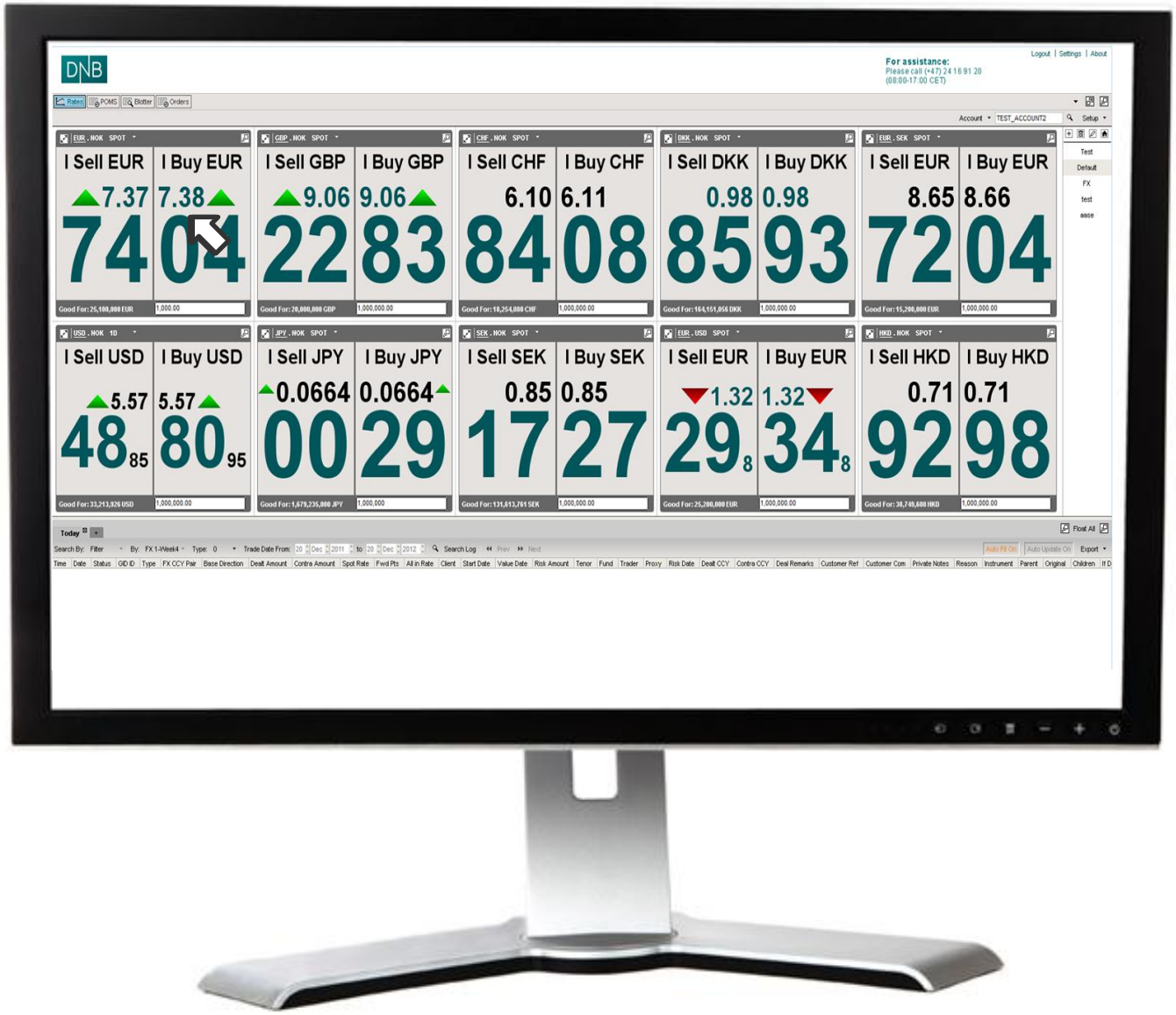
Finansiell kalender

Filtrer liste

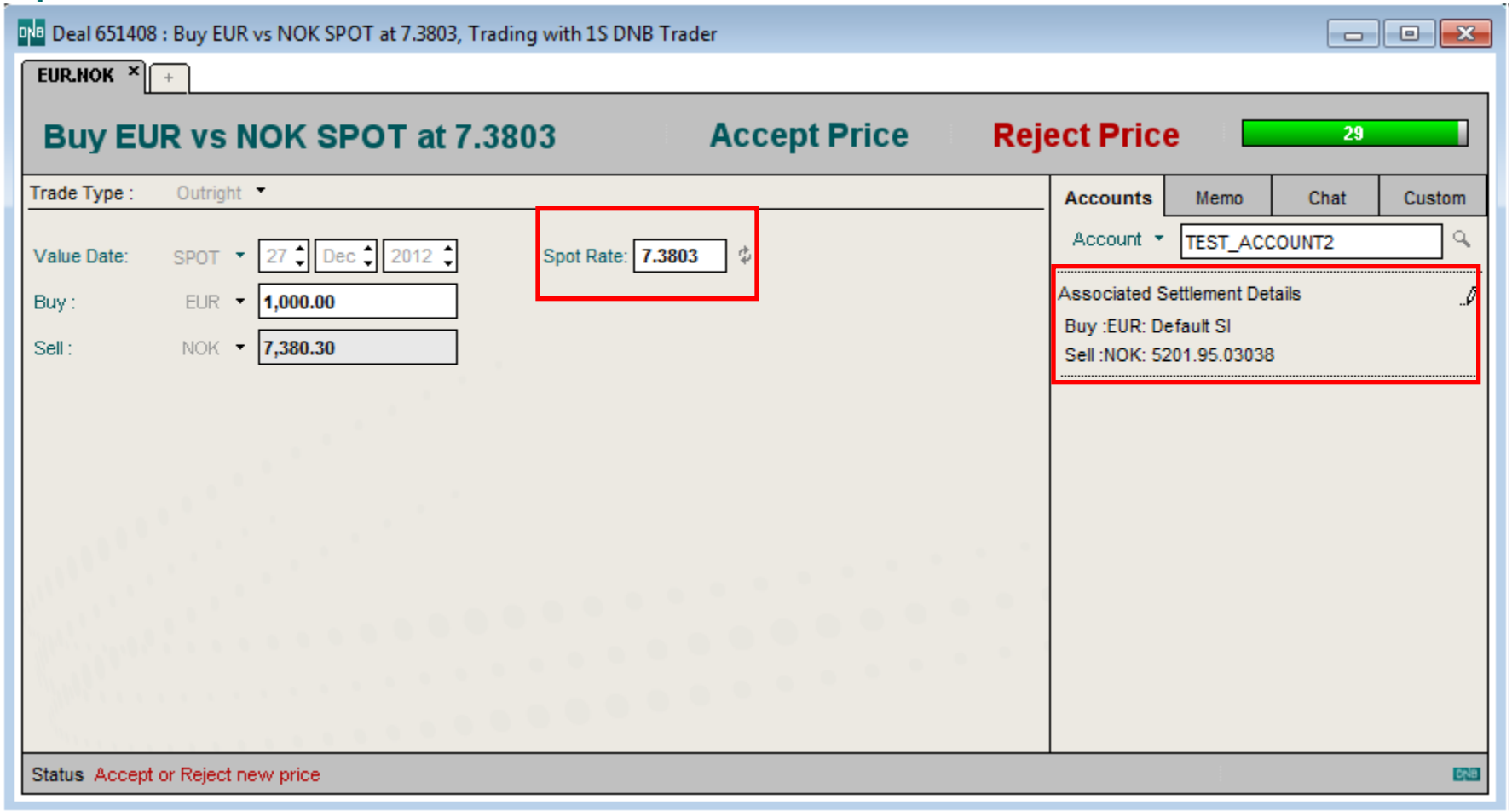
Tid	Beskrivelse	Valutakode	Siste	Forrige	Konsensus
21.06.2013 10:00	Marshall Islands-ECB c/a - Current account sa, EUR	EUR	19,4533 mrd EUR	25,8662 mrd EUR	14,2 mrd EUR
21.06.2013 10:00	Marshall Islands-ECB c/a - Current account nsa,EUR	EUR	15,334 mrd EUR	24,8537 mrd EUR	12,6 mrd EUR
21.06.2013 10:00	Marshall Islands-ECB c/a - Net investment flow,EUR	EUR	-9,2647 mrd EUR	-7,8612 mrd EUR	-
21.06.2013 10:00	Italy-Wage inflation - Wage inflation yy	EUR	1,3659%	1,3659%	-
21.06.2013 10:00	Italy-Wage inflation - Wage inflation mm	EUR	0,0%	0,2896%	-
21.06.2013 10:30	Britain-Public Sector Borrowing (May) - PSNB-ex fin int	GBP	-8,77 mrd GBP	-4,86 mrd GBP	12,6 mrd GBP
21.06.2013 14:30	Canadian May Inflation data - CPI BoC core yy	CAD	-	1,086%	1,2%

DN MARKETS

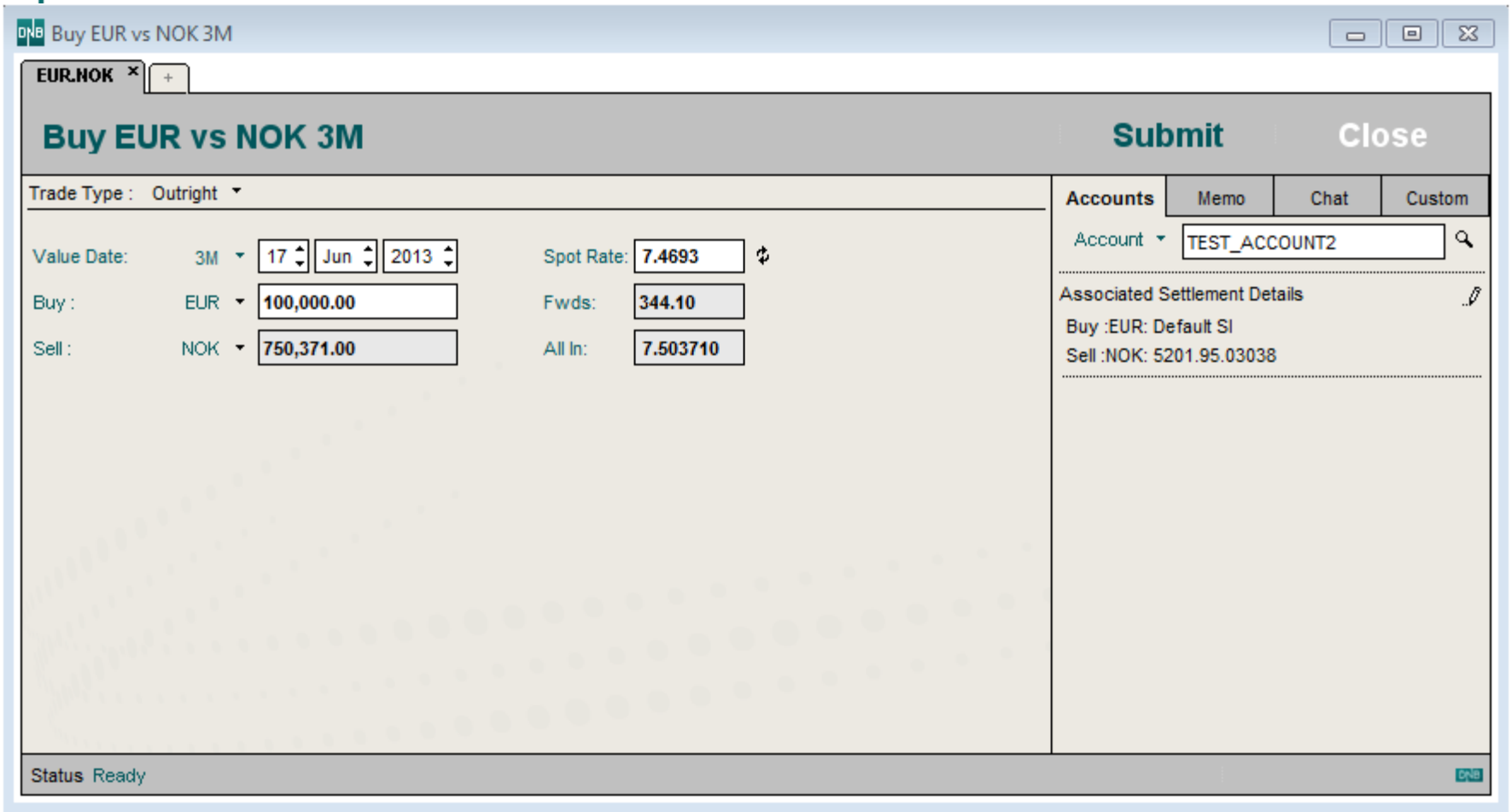
Startsiden for valutahandel



Handelsvinduet – mulighet å velge oppgjørskonto i handlet valuta



Eksempel på valutasikring - Termin



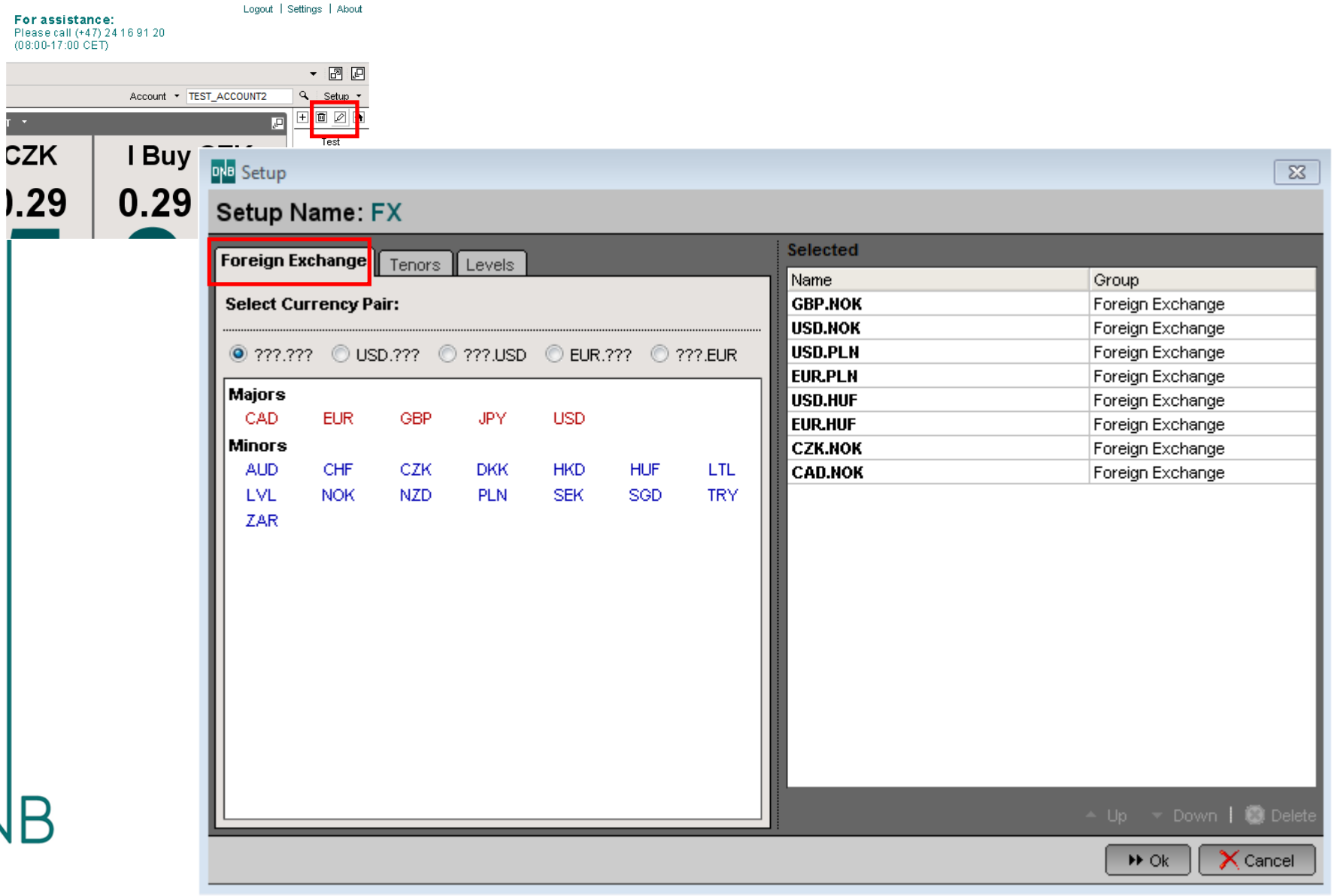
Personalisering av handelsfront



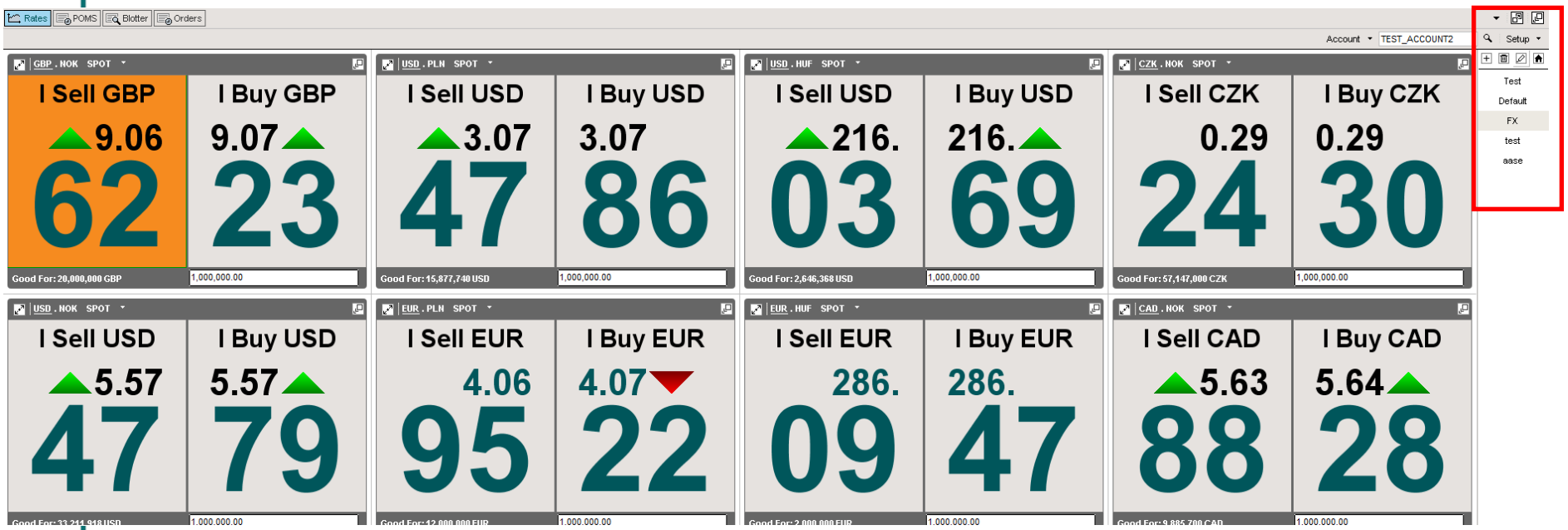
DNB

MARKETS

Valutahandel – personlig oppsett av valutapar



Eksempel på personalisert handelsvindu

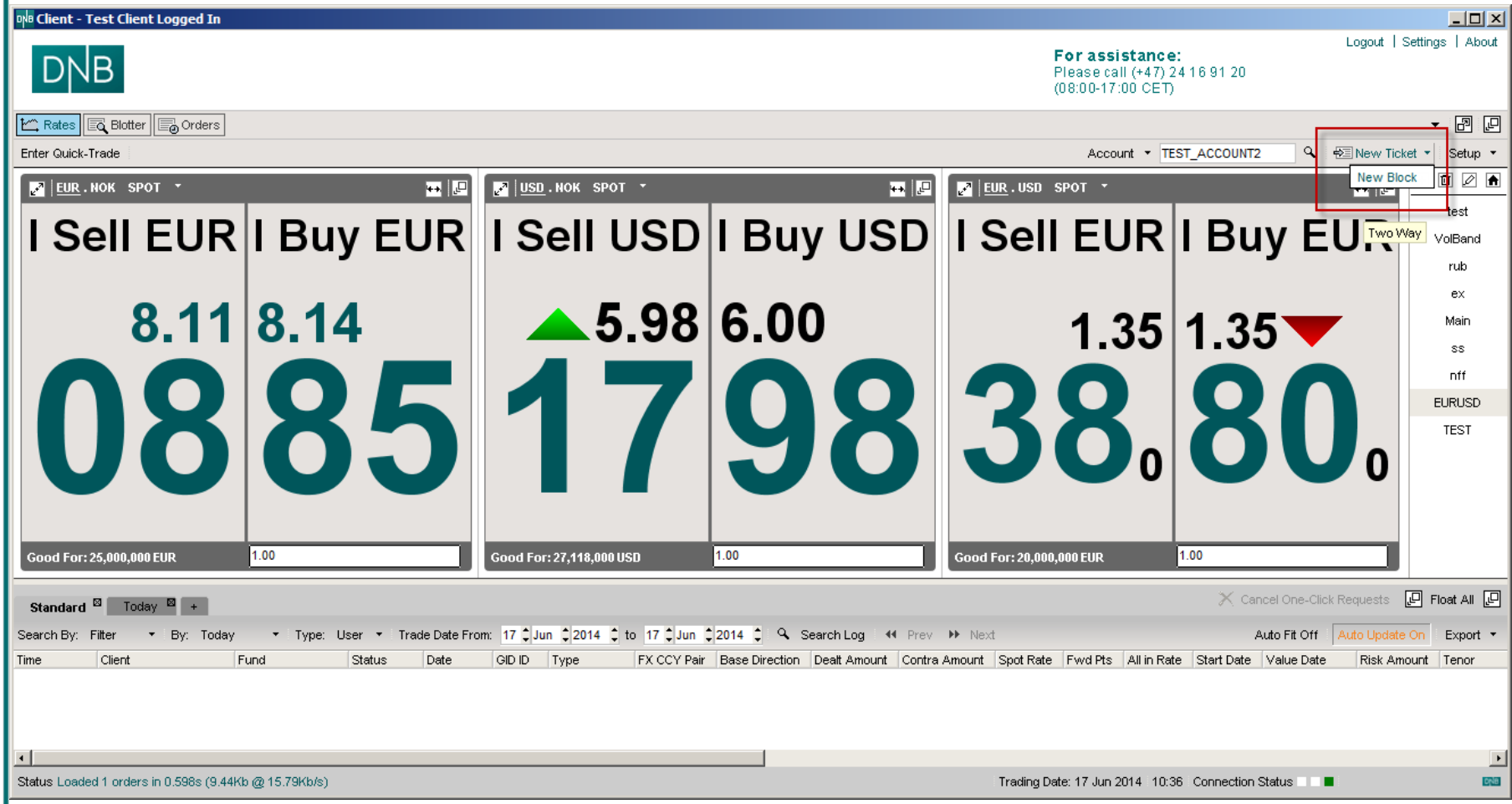


DNB

MARKETS

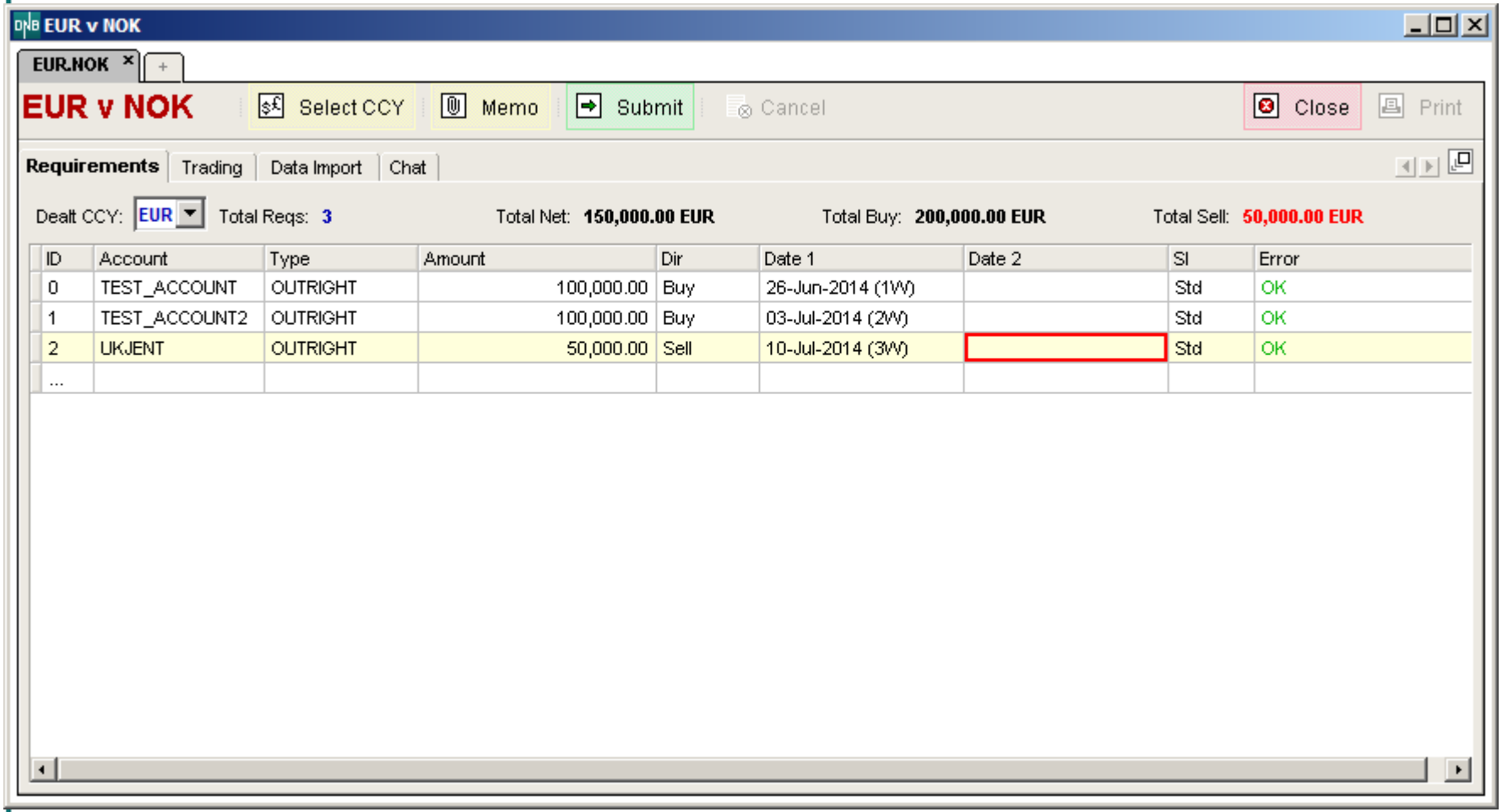
DNB MET

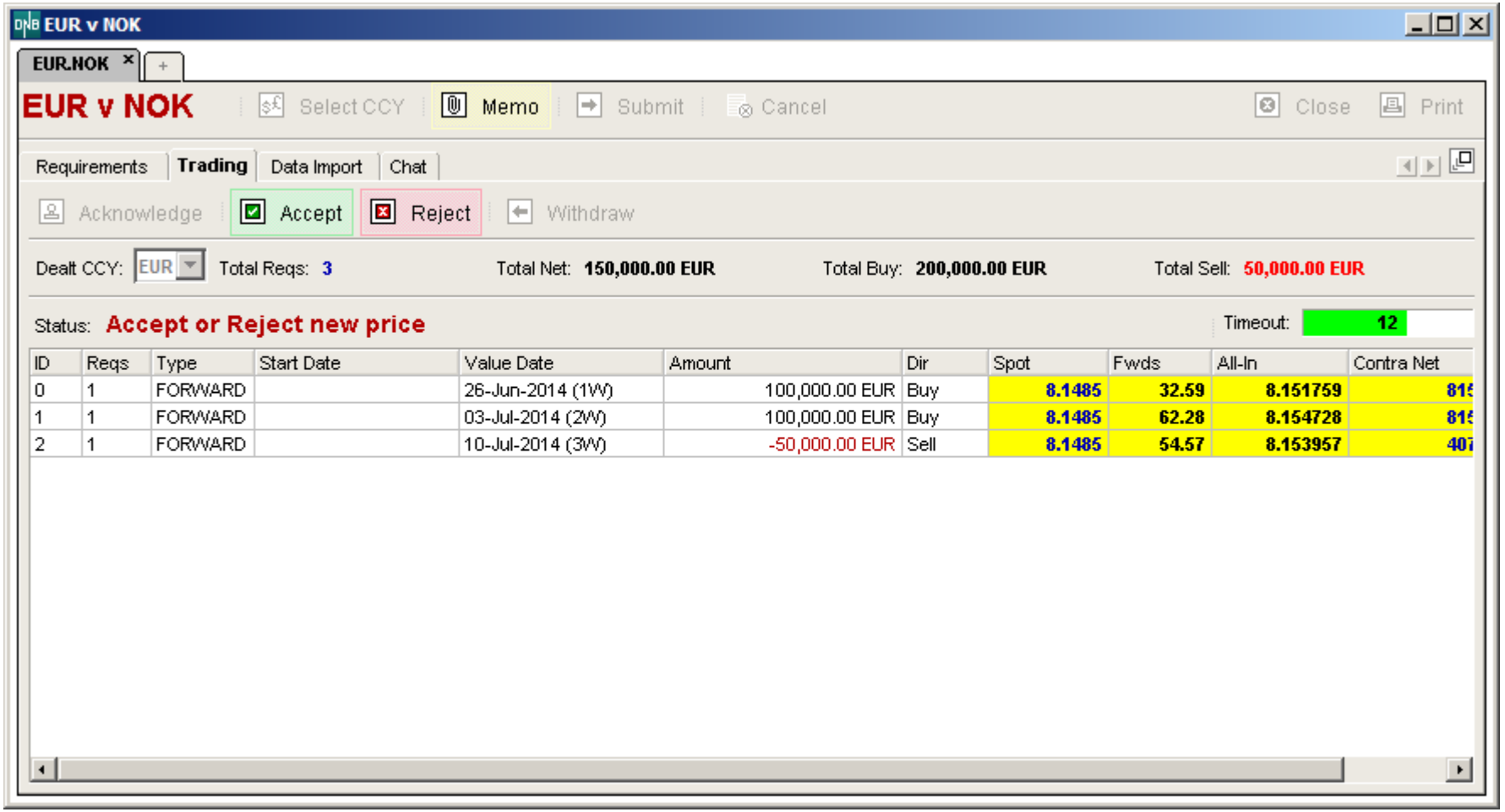
Block-Trades

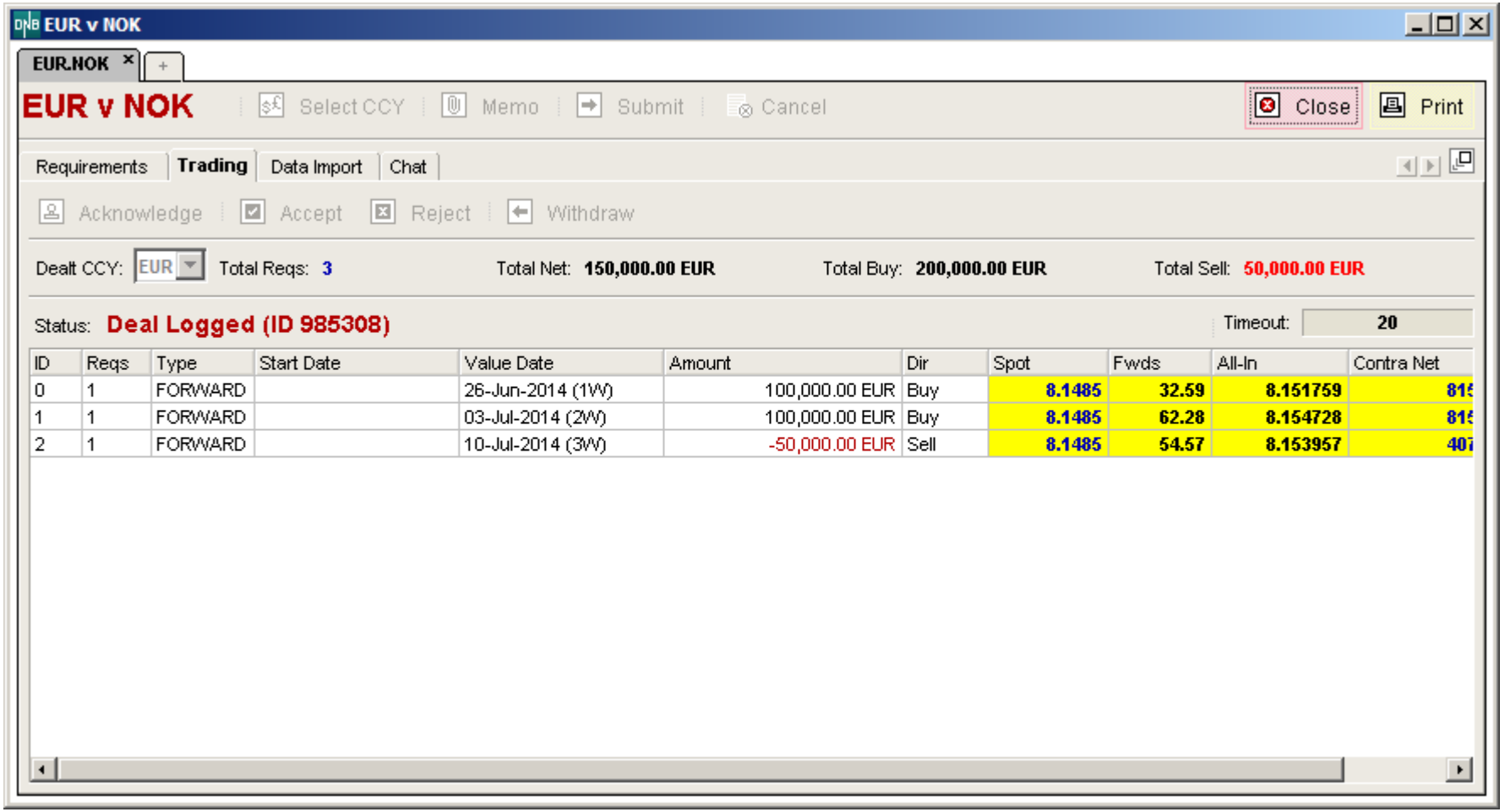

Client - Test Client Logged In
DNB
Logout | Settings | About
For assistance:
Please call (+47) 24 16 91 20
(08:00-17:00 CET)
Rates
Blotter
Orders
Enter Quick-Trade
Account
TEST_ACCOUNT2
New Ticket
Setup
New Block
EUR . NOK SPOT
I Sell EUR
I Buy EUR
8.11
8.14
08
85
Good For: 25,000,000 EUR
1.00
USD . NOK SPOT
I Sell USD
I Buy USD
5.98
6.00
17
98
Good For: 27,118,000 USD
1.00
EUR . USD SPOT
I Sell EUR
I Buy EUR
1.35
1.35
38
0
80
0
Good For: 20,000,000 EUR
1.00
Two Way
test
VolBand
rub
ex
Main
ss
nff
EURUSD
TEST
Standard
Today
Cancel One-Click Requests
Float All
Search By: Filter
By: Today
Type: User
Trade Date From: 17 Jun 2014 to 17 Jun 2014
Search Log
Prev
Next
Auto Fit Off
Auto Update On
Export
Time
Client
Fund
Status
Date
GID ID
Type
FX CCY Pair
Base Direction
Dealt Amount
Contra Amount
Spot Rate
Fwd Pts
All in Rate
Start Date
Value Date
Risk Amount
Tenor
Status Loaded 1 orders in 0.598s (9.44Kb @ 15.79Kb/s)
Trading Date: 17 Jun 2014 10:36
Connection Status

DNB

MARKETS

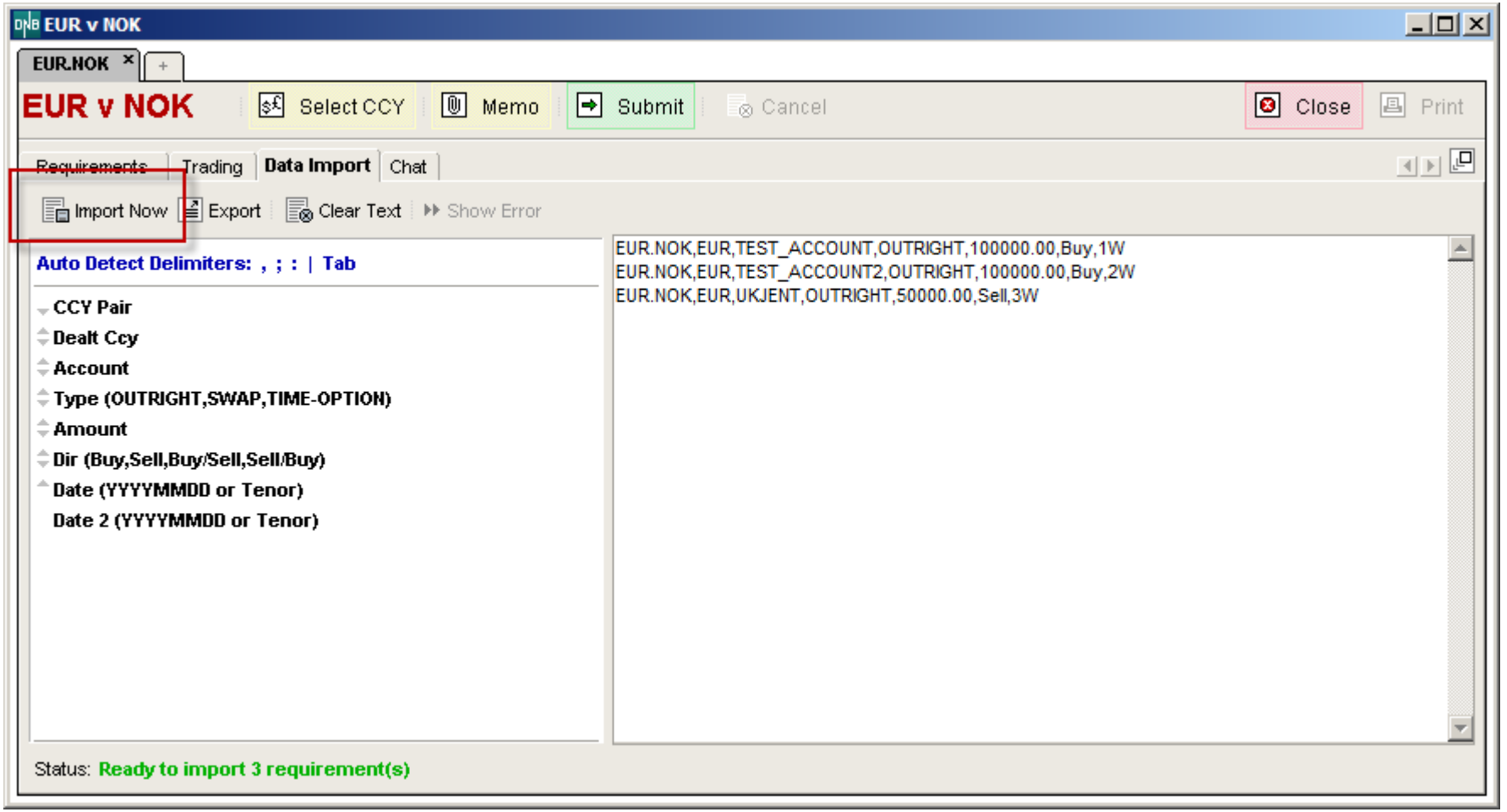

EUR v NOK
EUR.NOK
EUR v NOK
Select CCY
Memo
Submit
Cancel
Close
Print
Requirements
Trading
Data Import
Chat
Dealt CCY: EUR
Total Reqs: 3
Total Net: 150,000.00 EUR
Total Buy: 200,000.00 EUR
Total Sell: 50,000.00 EUR
ID | Account | Type | Amount | Dir | Date 1 | Date 2 | SI | Error
0 | TEST_ACCOUNT | OUTRIGHT | 100,000.00 | Buy | 26-Jun-2014 (1W) | | Std | OK
1 | TEST_ACCOUNT2 | OUTRIGHT | 100,000.00 | Buy | 03-Jul-2014 (2W) | | Std | OK
2 | UKJENT | OUTRIGHT | 50,000.00 | Sell | 10-Jul-2014 (3W) | | Std | OK
...


EUR v NOK
EUR.NOK
EUR v NOK
Select CCY
Memo
Submit
Cancel
Close
Print
Requirements
Trading
Data Import
Chat
Acknowledge
Accept
Reject
Withdraw
Dealt CCY: EUR
Total Reqs: 3
Total Net: 150,000.00 EUR
Total Buy: 200,000.00 EUR
Total Sell: 50,000.00 EUR
Status: Accept or Reject new price
Timeout: 12
ID Reqs Type Start Date Value Date Amount Dir Spot Fwds All-In Contra Net
0 1 FORWARD 26-Jun-2014 (1W) 100,000.00 EUR Buy 8.1485 32.59 8.151759
1 1 FORWARD 03-Jul-2014 (2W) 100,000.00 EUR Buy 8.1485 62.28 8.154728
2 1 FORWARD 10-Jul-2014 (3W) -50,000.00 EUR Sell 8.1485 54.57 8.153957



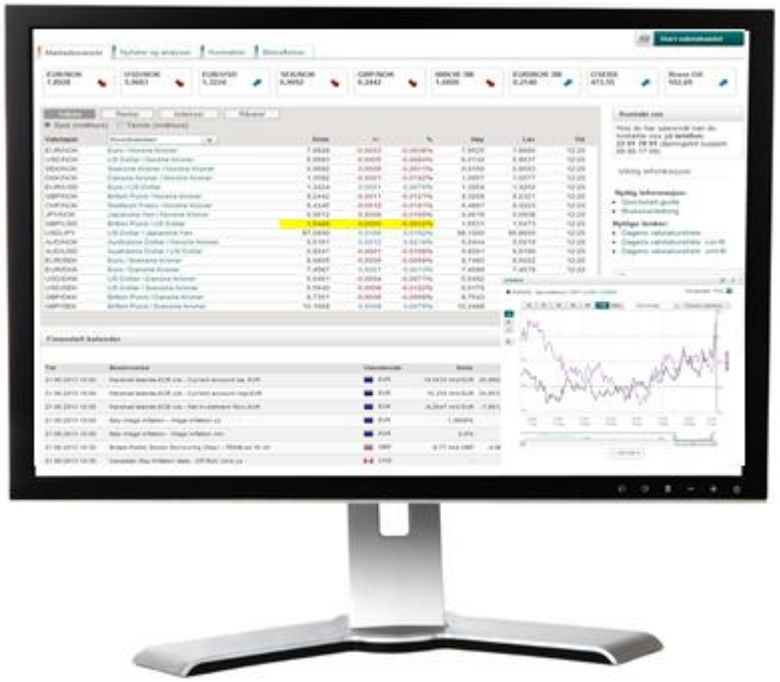
ID	Reqs	Type	Start Date	Value Date	Amount	Dir	Spot	Fwds	All-In	Contra Net
0	1	FORWARD		26-Jun-2014 (1W)	100,000.00 EUR	Buy	8.1485	32.59	8.151759	815
1	1	FORWARD		03-Jul-2014 (2W)	100,000.00 EUR	Buy	8.1485	62.28	8.154728	815
2	1	FORWARD		10-Jul-2014 (3W)	-50,000.00 EUR	Sell	8.1485	54.57	8.153957	407

DNB MARKETS


EUR v NOK
EUR.NOK
EUR v NOK
Select CCY
Memo
Submit
Cancel
Close
Print
Requirements
Trading
Data Import
Chat
Import Now
Export
Clear Text
Show Error
Auto Detect Delimiters: , ; : | Tab
CCY Pair
Dealt Ccy
Account
Type (OUTRIGHT,SWAP,TIME-OPTION)
Amount
Dir (Buy,Sell,Buy/Sell,Sell/Buy)
Date (YYYYMMDD or Tenor)
Date 2 (YYYYMMDD or Tenor)
EUR.NOK,EUR,TEST_ACCOUNT,OUTRIGHT,100000.00,Buy,1W
EUR.NOK,EUR,TEST_ACCOUNT2,OUTRIGHT,100000.00,Buy,2W
EUR.NOK,EUR,UKJENT,OUTRIGHT,50000.00,Sell,3W
Status: Ready to import 3 requirement(s)

DNB MET - Oppsummering

- Supplement til våre meglertjenester
- Enkel og fleksibel løsning for valutaveksling på internett
- ”Single-Sign-On” via DNB nettbank
- Mer enn 100 handlebare valutakombinasjoner,
  - Spot
  - Terminsikring
  - Swaps (valuta)
  - Block trades med netting
- Fleksible oppgjørsinstruksjoner
- Kreditt/Debit konto i andre banker
- 24 timers åpningstid, mandag til fredag*
- e-Bekreftelse av valutakontrakter
- Kontraktsoversikt over valutavekslinger inngått med DNB Markets
- Kursinformasjon; valuta, renter, råvarer og aksjeindekser
- Realtidsgrafer
- Realtidsnyheter fra Reuters
- Integrasjonsmulighet mot økonomisystemer



DNB MARKETS

Takk for oppmerksomheten!

Mer info på: www.dnb.no/efx



FREDRIK AASE
E-FX SALES | DNB MARKETS
TEL: 24 16 91 20